



LAMP[⚡]VET

Turning gut microbiome science into something clinically actionable and personalised.



Test



Interpret



Intervene



Improve

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WHY LAMPOVET EXIST



Oscar's Story

My dog died from a chronic GI condition.

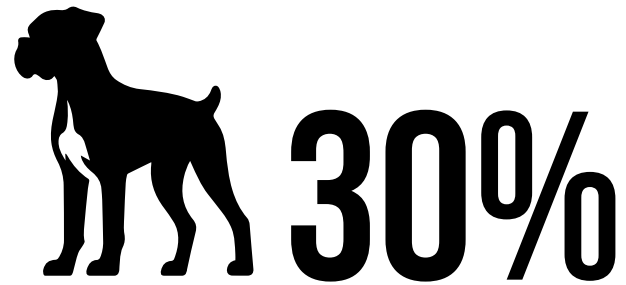
The microbiota was key — yet clinical practice had:

- no definition of “healthy”
- no protocol for targeting gut microbiota
- no preventive, microbiota-centric pathway

Veterinary medicine treats symptoms, not the microbiome.

LampoVet exists to close this gap.

GI PROBLEMS IN DOGS: HIGHLY PREVALENT, UNDERTREATED, AND PRONE TO RELAPSE



of dogs experience GI disorders (large-scale 2024 study)



GI cases treated with systemic antibiotics (declining)



Risk of chronic disease after an acute episode

Science clearly says the microbiota plays a major role
The tools available are still descriptive, low-resolution,
and clinically unhelpful.

CURRENT GI CARE FOR DOGS IS REACTIVE AND ONE SIZE-FITS-ALL.

- Today's GI care is not microbiota-centric.
- Trial diets and antibiotics
- One-size-fits-all recommendations, not personalised
- No early detection before symptoms
- Existing tests (e.g., Dysbiosis Index) give binary results

**THERE IS NO STANDARD, NO SCORING SYSTEM, NO PREVENTIVE STANDARD EXIST.
THIS IS THE GAP LAMPOVET IS SOLVING.**

THE LAMPOVET SOLUTION: UNLOCKING THE POWER OF GUT MICROBIOTA FOR PERSONALISED NUTRITION, PREVENTION AND CARE



Kit + Vet review

Home kit for gut microbiota analysis + Gastro vet review

AIM: faecal sample and correction of harmful therapies while waiting for results



Test

Stool sample kit processed and analysed with **Lampovet proprietary software**

turnaround 21 working days



Interpret

LampoVet GutLogic report: actionable insights for diet & care



Intervene

Televet visit for results discussion and personalised care and nutrition > follow up at 1 month and 3 months

ALREADY APPLIED ACROSS >500 REAL CASES.

THE MORA INDEX: PROPRIETARY STABILITY RESILIENCE SCORE

ONCE YOU CAN DEFINE HEALTHY, YOU CAN MEASURE DEVIATION.

What it is

- A proprietary stability–resilience score of the canine microbiome.
- Built from our Healthy Cohort + 600 real-world cases.

What it does

- Quantifies how far a dog is from the Ideal Microbiome
- Detects imbalance before symptoms appear
- Guides personalised diet & care
- Tracks improvement over time

Why it matters

- Moves microbiota from descriptive → actionable
- Creates a clinical standard vets can use
- Forms the backbone of our predictive engine

PATENT FILED (UK IPO, 2025): MORA — MICROBIOTA OPTIMAL RESILIENCE ALGORITHM
APPLICATION NUMBER GB2520810.9

THE MORA INDEX IS THE “BLOOD PRESSURE VALUE” OF CANINE GUT HEALTH.

EUBIVIA: 30-DAY MICROBIOME MODULATION



Our pilot (10 dogs, before/after microbiota)

- Same dogs tested before and after 30 days of Eubivia
- Sequencing + stability–resilience metrics

What we observed

- ↑ Biodiversity in 80% of cases
- ↑ Stability & resilience (key markers of health)
- Clear movement toward the Ideal Microbiome cluster

Why it matters

- First nutritional topper with measurable microbiome impact
- Validates our approach: Test → Interpret → Intervene → Improve

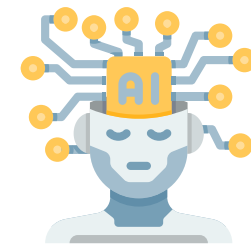
EUBIVIA IS THE FIRST PRODUCT ALIGNED WITH A MICROBIOME STANDARD OF HEALTH.

LAMPOVET ECOSYSTEM: NOT A TESTING OR SUPPLEMENT BRAND. A SCIENTIFIC OPERATING SYSTEM FOR GUT HEALTH.



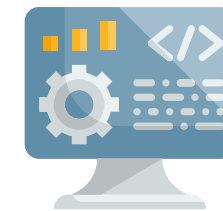
PROPRIETARY DATABASE

- >600 structured cases (largest in Italy)
- Trade secret + EU database right
- Scale dataset, AI exclusivity



LAMPOVET GUTLOGIC

- AI-assisted engine MVP (V1)
- Traffic-light scoring + guidance
- Proprietary algorithm
- Patent in progress



MORA INDEX

- A proprietary score that measures stability & resilience of the microbiome
- A single score that summarises gut health
- Patent in progress



LAMPOVET EUBIVIA

- First topper with measurable microbiome impact
- Trademark application

A SELF-REINFORCING ECOSYSTEM:

DATA → INSIGHTS → MORA SCORING → PERSONALISED INTERVENTIONS → MORE DATA

CURRENT BUSINESS MODEL



B2C - PET OWNERS

€ 299 test + consult package
(best-seller)

other options:

- € 239 test-only
- € 124 consult-only
- Gross margin circa 36%

5100 subscribers to our newsletter



B2B- VET & LABS

Tiered packages 3-5
tests+consults from

Gross margin circa 36%

800 vets subscribed
14 vets currently referring



PRODUCTS

Eubivia functional topper

- Retail €39.90 | Cost €14.5 (single unit)
- Gross margin: ~64% (single) – 71% (bundled orders)
- Scalable, recurring purchase potential

Eubivia functional topper



Lampovet microbiota kit



PARTNERSHIPS

Co-marketing activities with
insurance providers

Commissioned studies with
pet food industry



JOURNEY & TRACTION (2023–2025)

2023 FOUNDATION

- Incorporated April 2023
- Launched MVP Nov 2023
- Grants: €58K Purina & Italian Gov
- **Revenues: 13K€** (mainly B2C)



2024 VALIDATION

- €100K investment (TS Ventures & SEE-UP)
- B2B (27%) traction
- **Revenues: €37K (+186% vs 2023)**



2025 INNOVATION

- Lampovet Gutlogiq (AI MVP tool, trained on 260+ datasets)
- **Revenues YTD: €70K (+62% vs 2024)**
- Growing mix: B2C kits, B2B studies, and early Eubivia pre-sales



2026-2028 EXPANSION

- Clinical validation studies MORA index → peer-reviewed credibility
- UK EU market entry Eubivia
- Growth focus: B2B partnerships + consumer recurring revenues

€250K PRE SEED ROUND — SCIENTIFIC VALIDATION AND SCALING THE PLATFORM

Round Size Seed

€250K

Pre-Money

€3.2M

Post-Money

€3.45M

Equity Offered

7%

USE OF FUNDS

- CLINICAL VALIDATION
- PUBLISH FIRST MICROBIOME-DRIVEN CLINICAL FRAMEWORK
- STRENGTHEN SCIENTIFIC CREDIBILITY AND IP POSITIONING

- B2B VETERINARY ADOPTION
- BUILD STRUCTURED VETERINARY CHANNEL
- CONVERT EARLY ADOPTERS INTO RECURRING CLINICAL USERS

- SCALABLE GROWTH ENGINE
- OPTIMISE CRM AND RETENTION
- SCALE EUBIVIA AND MICROBIOME PATHWAYS THROUGH TARGETED ACQUISITION

TEAM



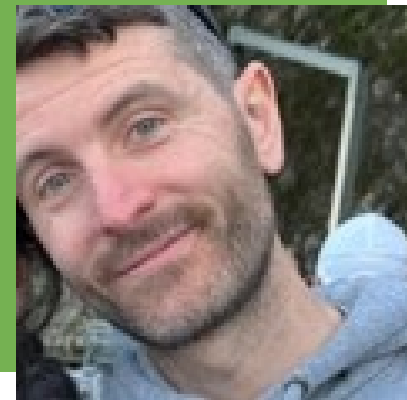
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Customer Care savvy
CO-founder



ALESSIA CANDELLONE

Lead Researcher, DVM,
PhD Gastroenterology and
Nutrition Expert
Share-holder



**+ a team of 24 vet experts in nutrition and gut health
research scientists, marketing and sales department
customer service team**



**INVESTORS SHARE HOLDERS
(10%)**



LAMPÖVET

WHERE GUT HEALTH MEETS DIGITAL INNOVATION

**INVEST IN LAMPOVET:
LONGER, HEALTHIER PET LIVES.
HAPPIER OWNERS.
NO MORE PREVENTABLE GOODBYES**



**Actionable gut microbiome science, personalised,
and preventive for every dog.**